

TITLE: PERFORATION PLATFORM EKTAL-1
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1. PEMEX (the government owned petroleum company of Mexico) plans to tender 9 platforms during 2006 for the Ciudad del Carmen Region in the State of Campeche (Gulf of Mexico, South East of Mexico).

2. Following is a summary of the information for the tender for the Perforation Platform EKTAL-1:

Deadline for
Sale of bid
Packages:

January 2006

Deadline for

submission of
proposals:

Technical, March, 2006

Economic, March, 2006

Award date: April, 2006

3. The consultations will take place at the following address:

Av. Paseo Tabasco, Torre Empresarial No. 1203, Piso 14, Col. Lindavista, 86050 City of Tabasco, State of Tabasco, Mexico, telephone number 011-52993-310-62-62, ext. 237-26, fax. 011-52993-310-18-09. Date to be determined-please keep in contact with U.S. Commercial Service at the contact info mention below.

4. The information on the above tender can be obtained in the Mexican Gazette (Diario Oficial) and in the internet web-page address www.compranet.gob.mx.

5. U.S. companies interested in the platform tenders should be aware that during the review of the economic proposals, PEMEX is assessing two additional charges. These charges are being revealed only during clarification meetings (not in the tenders). Therefore it is in the interest of all serious bidders to participate in the clarification meetings.

Some details that will be discussed in the clarification meetings include: [This has ranged from a USD 1.03 million to USD 2.5 million supervision charge placed on top of bids to construct platforms outside of Mexican territory to USD 510,000 to USD 635,000 for platforms built within Mexican territory. PEMEX explains that this is due to the costs they will incur during supervision of the platform building process. An USD 260 per nautical mile charge is also assessed at that time on the distance between platform building site and the ultimate delivery site in Campeche.]

6. The Commercial Service in Mexico City has been following up on this ambitious PEMEX platforms program that has a budget of USD 6 billion.

7. Companies interested in participating in the program and finding out about the clarification meeting date, please contact:

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Mexico: Sectors of Opportunity

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